



A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

- PRODUCT AND SERVICE OFFERINGS -

Sourcewell participating entities can take advantage of special pricing of up to 62% off MSRP. Discounts vary by manufacturer. As new technology emerges, our offerings will expand, and this list will be updated to reflect this. Please reach out for specific information related to discounts, rates and travel.

Manufacturers	
Adams Rite (excludes Aperio)	IronYun
Aiphone	Ives
Altronix	LCN
Audio Enhancement	LenelS2
Ava	Lenovo
Avigilon	LifeSafety Power
Axis	McKinney
BCD Video	Meraki
BIAMP	Milestone
Bosch	Nedap
Brivo	Norton
Cambium Networks	Open Eye
CEIA – OPENGATE	Open Options
Cisco	Open Path
Corbin	Qumulex
DSX	Rockwood
Evolv/Motorola	RS2
Exacqvision	Salient Systems
Extreme Networks	Sargent
Falcon	Schlage
Fargo	Securitron
Feenics	Seneca
Folger Alarm	Software House
Genetec	Stentofone – Zenitel
HALO Smart Sensor (Vape Detection)	Ubiquiti
Hanwha	Valcom
HES	Vanderbilt
HIS	Verkada
HP/Aruba	Von Duprin
i-PRO	Cables and connectors (all types)
Professional Services	
Program Manager	Service Technician
Project Manager	Solutions Architect/Design Engineer
Security Technician – Level 1	Systems Engineer
Security Technician – Level 2	
Service Agreements and Managed Services	
Custom Service/Maintenance/Support Plan	Preventative Maintenance Add-on (Annually)
Managed Access Control (access control-as-a-service)	Standard Service and Support Plan (Annual)
Travel	
Travel Time – To/from Site	Travel – Flight